



# YOLANDA STONE

## Yolanda Stone

Success Mentor | Executive Advisor | Business Strategist

### Helping Leaders Turn Potential Into Results

Success isn't accidental.

It comes from making better decisions, building stronger systems, and having someone who can see opportunities and blind spots before you do.

With more than two decades of executive leadership across federal government and private business, Yolanda Stone helps ambitious professionals, entrepreneurs, executives, and organizations create clarity, strengthen leadership, improve operations, and achieve measurable results.

Whether guiding an individual through a life transition or helping a business navigate growth, Yolanda combines strategic thinking with practical execution to create lasting success.



#### Real-World Experience

Yolanda has spent more than two decades leading billion-dollar portfolios, building businesses, solving complex operational challenges, and helping organizations achieve measurable results.



#### Strategic Leadership

From federal government leadership to growing multi-state healthcare organizations, Yolanda has led teams, improved operations, and guided leaders through complex decisions with confidence.



#### Mentorship & Accountability

Yolanda doesn't simply motivate, she helps people think strategically, overcome obstacles, and take meaningful action. Every conversation is focused on turning potential into measurable progress.

[www.yolandajstone.com](http://www.yolandajstone.com)

[Book a Strategy Session](#)



Success isn't about having all the answers. It's about asking better questions, making intentional decisions, and consistently taking action. I help ambitious people turn potential into results.

## Expertise

- Executive Leadership
  - Leading teams through growth, change, and organizational transformation.
- Business Strategy
  - Helping organizations improve operations, scalability, and long-term planning.
- Leadership Development
  - Developing confident leaders who make better decisions.
- Personal Success
  - Helping individuals gain clarity, confidence, and direction.
- Financial & Business Growth
  - Helping entrepreneurs think strategically, not reactively.
- Accountability & Execution
  - Turning ideas into measurable action.

## Career Highlights

- ✓ Managed federal acquisition portfolios exceeding \$1.2 Billion
- ✓ Unlimited Federal Contracting Officer Warrant
- ✓ Former GS-14 / GS-15 Executive Leader
- ✓ Chief Administrative Officer for multiple behavioral health organizations
- ✓ Co-owner and executive leader of multi-state healthcare companies
- ✓ Built operational systems supporting behavioral healthcare organizations serving Medicaid populations

Extensive experience in:

- Operations
- Compliance
- Strategic Planning
- Government Contracting
- Business Development
- Finance
- Organizational Leadership
- Team Development
- Executive Coaching

These accomplishments are supported by her federal leadership experience managing acquisition portfolios valued at over \$1.2 billion and her executive responsibilities leading operations, compliance, finance, facilities, IT, managed care contracts, and organizational strategy across behavioral health businesses.

## What Clients Gain

- ✓ Greater clarity
- ✓ Better decision making
- ✓ Stronger leadership
- ✓ Increased confidence
- ✓ Practical business strategy
- ✓ Accountability
- ✓ Sustainable growth
- ✓ Results

## Built It

Real-world leadership across government, healthcare, and entrepreneurship, not just coaching.

## Led It

Twenty-plus years leading teams, billion-dollar portfolios, business operations, and organizational growth.

## Mentors It

Helping ambitious professionals gain clarity, make better decisions, and achieve meaningful results through practical guidance and accountability.

